

# MANAGEMENT REVIEW & FINANCIAL STATEMENTS

September 30, 2009 (Un-audited)

Pakistan Poverty Alleviation Fund



# **Company Information**

**BOD Committees: Board of Directors:** 

**Human Resources Committee:** Hussain Dawood

Chairman

Hussain Dawood Mueen Afzal

Chairman

Aijaz Ahmed Qureshi Rafiud Deen Ahmad

Member

Rana Assad Amin Fareeha Zafar

Member

**Audit Committee:** 

Naved Hamid

Fareeha Zafar

**Zubyr Soomro** 

Chief Executive/Managing Director

Muhammad Arif Azim

Mueen Afzal Aijaz Ahmed Qureshi Chairman

Syed Ayub Qutub Rafiud Deen Ahmad

Member

Rana Assad Amin

Member

Aijaz Ahmed Qureshi Kamal Hyat

Member

**Company Secretary:** Iltifat Rasul Khan

**Auditors:** A. F. Ferguson & Company, Chartered Accountants

**Legal Advisors:** Azam Chaudhry Law Associates

Tax Advisors: A. F. Ferguson & Company, Chartered Accountants

**Bankers:** Allied Bank of Pakistan, Askari Commercial Bank Limited, Bank Al-

> Falah Limited, Citibank, Faysal Bank Limited, Habib Bank Limited, Hong Kong and Shanghai Banking Corporation Limited, National Bank of Pakistan, NDLC-IFIC Bank Limited, Royal Bank of Scotland, Silk Bank

Limited, Standard Chartered Bank Limited

**Registered Office:** House No. 1, Street No. 20, Sector F-7/2, Islamabad, Pakistan.

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# P P A F پی پی اے ایف

### PAKISTAN POVERTY ALLEVIATION FUND

### MANAGEMENT REVIEW

The Management is pleased to present a brief overview of the operational and financial performance of the Company for the first quarter ended September 30, 2009.

Reflecting on PPAF's performance during the quarter was the continuing national challenges of growth and development. In this perspective, PPAF strove to sustain the momentum of operations by increasingly adopting an approach which involved provision of credit, infrastructure, health, education and skill development in an integrated manner. Collectively these interventions addressed the many facets of poverty and worked towards reducing vulnerability, especially with respect to gender. In addition, PPAF also continued its multi-pronged strategy for restoration of disrupted livelihoods in disaster affected areas. In areas of PPAF sponsored interventions, the poor have started reaping benefits of self-reliance and community driven development. They are experiencing increased opportunities for income generation, reduced dependence on external support and enhanced quality of life.

By the end of September 30, 2009, PPAF funding had been disbursed in urban and rural areas of 126 districts of the country (about 152,000 community organizations / groups) through 78 partner organizations of which 12 were focusing exclusively or predominantly on women. On cumulative basis, PPAF has financed 3,220,000 microcredit loans. More than 18,000 infrastructure, health and education projects were initiated and 360,000 staff and community members were trained. In earthquake affected areas, PPAF provided financing to 120,000 households to build earthquake resistant homes and also provided training to over 108,000 individuals in seismic construction and related skills.

PPAF financial and non-financial services are estimated to have, on a cumulative basis, benefited (directly or indirectly) over nineteen million individuals from its microfinance programme and over twelve million individuals from infrastructure, health, education and capacity building interventions, across the country.

## **Operational and Financial Results:**

In a difficult environment, the overall operational and financial results during the quarter under review continue to remain satisfactory. Total disbursements for core operations during the quarter were Rs. 2,022 million compared to Rs. 2,024 million in the corresponding period last year. Loan (microcredit and enterprise development facility) disbursements were Rs 1,564 million as compared to Rs 1,824 million. The decrease in lending activities was due to cautious approach adopted by PPAF in view of a sharp economic downturn that negatively impacted national macroeconomic fundamentals. Water and infrastructure disbursements were Rs 180 million as compared to Rs 109 million; capacity building disbursements were Rs 190 million against Rs 83 million; and disbursements for education and health were Rs 18 million as against Rs 8 million during the preceding period last year. In addition, Rs 70 million were disbursed during the quarter for social mobilization. During the quarter disbursement for rehabilitation and reconstruction operations in earthquake affected areas was Rs 91 million as against Rs 2,250 million in the preceding year. As PPAF completed major portion of its activities in earthquake affected areas, its incremental disbursements were lower due to full commitment and utilization of funds allocated by the donors.

By the end of September 2009, cumulative disbursements for core operations were Rs 44,938 million. Credit and enterprise development, the largest component of the PPAF, accounted for 76% of total disbursements followed by community physical infrastructure (15%); capacity building/social mobilization assistance (8%); and health & education (1%). In addition, cumulative disbursements for relief, rehabilitation and reconstruction activities in earthquake affected areas were Rs 18,803 million.

PPAF interventions are being carried out in all parts of the country. Provincial distribution of funding under the mainstream programmes remained consistent with previous allocations: 57% of the resources deployed in Punjab, 25% in Sindh, 7% in NWFP, 6% in Balochistan and 5% in Northern Areas/AJK.

Having utilized the World Bank funds allocated for microcredit component under second project, PPAF is now meeting its obligations through its own reserves built up from repayments received from partner organizations. As of September 30, 2009, out of total disbursement of Rs 34,120 million, an amount of Rs 21,306 million was disbursed from PPAF own reserves.

Total equity crossed five billion mark and was Rs 5,112 million as at September 30, 2009 as against Rs 4,785 million as at June 30, 2009. Total assets of the Company on September 30, 2009 stood at Rs 18,682 million against Rs 18,509 million as at June 30, 2009. The amount of loans receivable from partner organizations was Rs 9,829 million on September 30, 2009 as against Rs 9,696 million as at June 30, 2009. PPAF continued to maintain 100% recovery rate in respect of its lending operations.

In order to safeguard against major default and provide sufficient capital adequacy, the Board of Directors had decided that, with effect from July 01, 2009, an amount of 20% of total loan receivable from partner organizations should be held in investments reserve. The surplus funds of the Company, in excess of above investment reserve, would be employed for lending activities (micro credit and enterprise development facility) to the extent of 35% and the balance 65% to be held in investments, the income of which would be used for grant based health, education, infrastructure, emergency and any other activity that falls within the overall strategic framework of PPAF objectives.

Total income generated during the quarter under review was Rs 526 million compared to Rs 387 million during the corresponding period last year – an increase of 36%. Service

charges on loan to partner organizations increased by 54% due to high volume of amount of credit outstanding and introduction of market based rates for large partner organizations. Despite reduction in investment portfolio, income on investments and saving accounts increased by 8% due to improved profit rates. During the year, capacity building grant increased by 92% due to the availability of financing from Government of Pakistan and donor agencies for PPAF operational support.

The general and administrative expenses during the quarter increased by 52%. The main increases were in salaries/benefits and traveling expenses. The salaries, wages and other benefits increased due to annual increments to existing employees to provide relief against higher cost of living as well as hiring of additional staff for managing expansion in core operations and new activities under different donors' projects. Travel cost increased due to extensive appraisal and monitoring visits during the quarter under review. During the quarter, an amount of Rs 1,821,515 was spent by the Company from its own resources on the relief activities for Internally Displaced Persons. Seminar, workshops and training expenses during the quarter included Rs 2,859,084 spent on the workshop to launch third PPAF project and Rs 12,544,029 incurred on the event to mark ten years of PPAF operations. Consultancy charges for the quarter included Rs 47,623,606 on poverty scorecards. As per requirement of World Bank, poverty scorecard survey has to be carried out in 25 districts under social mobilization project for better targeting.

During the quarter, PPAF commemorated ten years of its operations. The Chief Guest on the occasion, Mr. Shaukat Tarin, Minister of Finance, Revenue, Economic Affairs and Statistics, lauded the role of PPAF in poverty alleviation and paid rich tributes to its work – "This is one of our pioneer organizations. What it has done in the field of microfinance and social sector is outstanding. What it has done for the life of poor people is commendable." The Chairman and Members of PPAF General Body and Board of Directors as well as foreign delegates from multilateral, bilateral and private institutions; partner organizations; and representatives from leading civil society organizations, corporate and public sectors attended the events. The high points of the ceremony were

the cultural exhibition and a thought provoking theatrical performance by representatives

of community organizations highlighting the dynamics of poverty and social change.

The workshop to launch the third PPAF Project was held on August 06, 2009. Mr.

Humayun Aziz Kurd, Minister for Livestock and Dairy Development inaugurated the

workshop. The project involves total World Bank funding of US\$ 250 million (loan US\$

33 million and grant US\$ 217 million) over a period of five years. The objective of the

proposed project is to empower the targeted poor with increased incomes, improved

productive capacity and access to services to achieve sustainable livelihood.

Going forward, the Company aims to sustain its performance by endeavouring to deliver

on commitments and improving the quality of its multifaceted interventions. In doing so,

it will be guided by the requirements of its stakeholders.

Kamal Hyat

Chief Executive/Managing Director

November 03, 2009

# Condensed Interim Balance Sheet As at September 30, 2009

|   | Note                        | Un-audited<br>September 30,<br>2009   | Audited<br>June 30,<br>2009   |
|---|-----------------------------|---|---|
|   |                             | (Rup  | ees)  |
| NON CURRENT ASSETS  |                             |   |   |
| FIXED ASSETS - TANGIBLE   |                             | 51,861,176  | 54,380,063  |
| INTANGIBLE ASSETS   |                             | 8,968,602   | 10,167,986  |
| LONG TERM INVESTMENTS   | 4                           | 1,000,000,000   | 1,000,000,000   |
| LONG TERM LOANS TO PARTNER ORGANIZATIONS  | 5                           | 2,946,076,005   | 1,721,037,948   |
| CURRENT ASSETS  |                             |   |   |
| Current maturity of loans to Partner Organizations Short term investments-specific to projects Short term investments-specific to activities Short term investments Advances, deposits, prepayments and other receivables Profit/service charges receivable Cash and bank balances-specific to projects Cash and bank balances  REPRESENTED BY:  FUND AND RESERVES Endowment Fund Accumulated Surplus | 5<br>6<br>7<br>8<br>9<br>10 | 6,321,834,808<br>673,000,000<br>3,231,766,211<br>1,965,875,961<br>91,354,963<br>679,183,364<br>1,519,838,836<br>192,417,405<br>14,675,271,548<br>18,682,177,331 | 7,419,925,938<br>530,000,000<br>-<br>5,224,642,173<br>91,288,563<br>451,863,074<br>1,959,485,918<br>46,324,747<br>15,723,530,413<br>18,509,116,410<br>1,000,000,000<br>3,785,356,163<br>4,785,356,163 |
| LONG TERM LOANS   | 12                          | 11,315,438,134  | 11,030,865,907  |
| CURRENT LIABILITIES   |                             |   |   |
| Deferred liabilities - grant fund Deferred Income/(expense) - grant fund Current portion of long term loan Service and commitment charges payable Accrued and other liabilities   | 13<br>12                    | 2,088,908,274<br>(2,069,058)<br>109,617,378<br>51,985,052<br>6,355,978<br>2,254,797,624   | 2,451,222,148<br>60,915,780<br>109,617,378<br>62,496,823<br>8,642,211<br>2,692,894,340  |
| ^   |                             | 18,682,177,331  | 18,509,116,410  |

The annexed notes from 1 1 1 2 2 m an integral part of these financial statements.

CHAIRMAN

# Condensed Interim Income and Expenditure Account (Un-audited) for the quarter ended September 30, 2009

|   |      | For the quarter ended |             |
|---|------|-----------------------|-------------|
|   |      | September 30,         | •           |
|   | Note | 2009                  | 2008        |
|   |      | (Rup                  | pees)       |
| INCOME  |      |                       |             |
| Service charges on loans to Partner Organizations |      | 255,029,944           | 165,942,744 |
| Amortization of deferred income - grant fund      |      | 71,909,958            | 36,509,336  |
| Income on investments and saving accounts         | 14   | 198,890,947           | 184,078,963 |
| Other income                                      |      | 54,384                | 706,312     |
|   |      | 525,885,233           | 387,237,355 |
| EXPENDITURE                                       |      |                       |             |
| General and administrative expenses               | 15   | 93,462,218            | 60,522,480  |
| Relief for Internally Displaced Persons           |      | 1,821,515             | -           |
| Seminars, workshops and trainings                 | 16   | 16,750,878            | 2,989,027   |
| Consultancy charges                               | 17   | 59,175,308            | 5,606,497   |
| Loan loss provision                               |      | 6,681,417             | 6,965,933   |
| Financial charges                                 | 18   | 21,408,487            | 27,504,145  |
|   |      | 199,299,823           | 103,588,082 |
| SURPLUS FOR THE YEAR                              |      | 326,585,410           | 283,649,273 |

The annexed notes from 1 to 19 form an integral part of these financial statements.

**CHAIRMAN** 

# Condensed Interim Cash Flow Statement (Un-audited) for the quarter ended September 30, 2009

|   | For the quarter ended          |                                    |  |
|---|--------------------------------|------------------------------------|--|
| Note  | September 30,<br>2009          | September 30,<br>2008              |  |
|   | (Rup                           | ees)                               |  |
| CASH FLOWS FROM OPERATING ACTIVITIES  |                                |                                    |  |
| Cash generated from / (used in) operations Surplus for the period                       | 326,585,410                    | 283,649,273                        |  |
| Adjustment for non cash items:  | 320,303,410                    | 200,040,270                        |  |
| Depreciation  | 7,427,783                      | 6,127,820                          |  |
| Amortization of intangible assets   | 1,199,384                      | 933,523                            |  |
| Amortization of deferred income   | (71,909,958)                   | (36,509,336)                       |  |
| Loan loss provision   | 6,681,417                      | 6,965,933                          |  |
| Financial charges   | 21,408,487                     | 27,504,145                         |  |
|   | (35,192,887)                   | 5,022,085                          |  |
|   | 291,392,523                    | 288,671,358                        |  |
| Working capital changes   |                                |                                    |  |
| (Increase) / decrease in current assets:  | 12.2.2.2.2                     |                                    |  |
| Advances, deposits, prepayments and other receivables                                   | (66,400)                       | (40,513,918)                       |  |
| Profit/service charges receivables  | (227,320,290)                  | (183,363,642)                      |  |
| Increase / (decrease) in current liabilities:   | (0.000.000)                    | (204.257)                          |  |
| Accrued and other liabilities   | (2,286,233)                    | (394,257) (224,271,817)            |  |
| Cach ganarated from anarations  | 61,719,600                     | 64,399,541                         |  |
| Cash generated from operations  |                                |                                    |  |
| Recoveries of loans from partner organizations  Disbursements to partner organizations: | 1,430,394,656                  | 1,591,699,203                      |  |
| Loans   | (1,564,023,000)                | (1,823,896,981)                    |  |
| Grants  | (548,568,655)                  | (1,936,900,245)                    |  |
| Financial charges paid  | (31,920,258)                   | (28,259,161)                       |  |
| Net cash (used in) operating activities   | (714,117,257)<br>(652,397,657) | (2,197,357,184)<br>(2,132,957,643) |  |
| Net cash (used in) operating activities   | (032,397,037)                  | (2,132,937,043)                    |  |
| CASH FLOWS FROM INVESTING ACTIVITIES  |                                |                                    |  |
| Investments   | (115,999,999)                  | 47,500,011                         |  |
| Capital expenditure incurred  | (4,908,896)                    | (4,567,115)                        |  |
| Proceeds from disposal of fixed assets  | -                              | 14,270                             |  |
| Net cash generated from (used in) investing activities                                  | (120,908,895)                  | 42,947,166                         |  |
| CASH FLOWS FROM FINANCING ACTIVITIES  |                                |                                    |  |
| Long term loans - receipts  | 284,572,227                    | 53,584,498                         |  |
| Deferred liabilities - grant fund receipts  | 186,254,781                    | 806,667,461                        |  |
| Deferred income - grant fund receipts   | 8,925,120                      | 33,524,101                         |  |
| Net cash generated from financing activities  | 479,752,128                    | 893,776,060                        |  |
| NET DECREASE IN CASH AND CASH EQUIVALENTS   | (293,554,424)                  | (1,196,234,417)                    |  |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD                                | 2,005,810,665                  | 3,054,444,195                      |  |
| CASH AND CASH EQUIVALENTS AT END OF THE PERIOD 9 & 10                                   | 1,712,256,241                  | 1,858,209,778                      |  |

The annexed notes from to 19 form an integral part of these financial statements

CHAIRMAN

# Condensed Interim Statement of Changes in Fund and Reserves (Un-audited) for the quarter ended September 30, 2009

|   | Endowment<br>Fund | Accumulated Surplus (Rupees) | Total         |
|---|-------------------|------------------------------|---------------|
| Balance as at June 30, 2008                                   | 1,000,000,000     | 2,755,078,994                | 3,755,078,994 |
| Net surplus for the first quarter ended on September 30, 2008 |                   | 283,649,273                  | 283,649,273   |
| Balance as at September 30, 2008                              | 1,000,000,000     | 3,038,728,267                | 4,038,728,267 |
| Net surplus for the three quarters ended on June 30, 2009     |                   | 746,627,896                  | 746,627,896   |
| Balance as at June 30, 2009                                   | 1,000,000,000     | 3,785,356,163                | 4,785,356,163 |
| Net surplus for the first quarter ended on September 30, 2009 | -                 | 326,585,410                  | 326,585,410   |
| Balance as at September 30, 2009                              | 1,000,000,000     | 4,111,941,573                | 5,111,941,573 |

The annexed notes from 1 to 19 form an integral part of these financial statements.

**CHAIRMAN** 

# Notes to the Condensed Interim Financial Statements (Un-audited) for the quarter ended September 30, 2009

- 1. Pakistan Poverty Alleviation Fund was registered in Pakistan on February 6, 1997 as a public company with liability limited by guarantee, under Section 42 of the Companies Ordinance, 1984. The primary object of the Company is to help poor, the landless and the asset-less in order to enable them to gain access to the resources for their productive self employment and to encourage them to undertake activities of income generation, poverty alleviation and for enhancing quality of life.
- These financial statements are presented in condensed form in accordance with the requirements of International Accounting Standard 34: Interim Financial Reporting.
- **3.** Accounting policies adopted for preparation of these financial statements are the same as those applied in preparation of the annual financial statements for the year ended June 30, 2009.

|    |  | Note | Un-audited<br>September 30,<br>2009 | Audited<br>June 30,<br>2009 |
|----|--|------|-------------------------------------|-----------------------------|
| 4. | LONG TERM INVESTMENTS - held to maturity |      | (Rupees)                            |                             |
|    | Pakistan Investment Bonds (PIBs)         | 4.1  | 1,000,000,000                       | 1,000,000,000               |

4.1 Represents investments in PIBs as follows:

| Principal (Rupees) | Issue<br>Date | Maturity<br>Date |      | Profit rate<br>% per annum  | Payment terms       |
|--------------------|---------------|------------------|------|-----------------------------|---------------------|
| 200 million        | 30-12-2000    | 30-12-2010       |      | 14.00                       | Semi annually       |
| 200 million        | 22-08-2001    | 22-08-2011       |      | 13.00                       | Semi annually       |
| 100 million        | 29-04-2004    | 28-04-2014       |      | 8.00                        | Semi annually       |
| 300 million        | 29-04-2004    | 28-04-2014       |      | 8.00                        | Semi annually       |
| 200 million        | 19-05-2006    | 19-05-2011       |      | 9.30                        | Semi annually       |
|                    |               |                  |      | Un-audited<br>September 30, | Audited<br>June 30, |
|                    |               | <u>N</u>         | lote | 2009                        | 2009                |

(Rupees)

5. LOANS TO PARTNER ORGANIZATIONS - secured, considered good

| OANS TO PARTNER ORGANIZATIONS - Secured, considered good        |               |               |  |  |
|---|---------------|---------------|--|--|
| National Rural Support Programme                                | 3,882,653,000 | 3,562,630,808 |  |  |
| Punjab Rural Support Programme                                  | 162,690,460   | 253,913,980   |  |  |
| Kashf Foundation  | 2,331,324,999 | 2,514,249,999 |  |  |
| Sarhad Rural Support Programme                                  | 85,333,333    | 85,333,333    |  |  |
| Thardeep Rural Development Programme                            | 386,000,000   | 463,500,000   |  |  |
| Development Action for Mobilization and Emancipation            | 464,965,339   | 473,700,325   |  |  |
| Sindh Agricultural & Forestry Workers Coordinating Organization | 191,462,515   | 222,618,832   |  |  |
| Sindh Rural Support Programme                                   | 200,000       | 475,000       |  |  |
| Jinnah Welfare Society  | 163,561,650   | 139,336,230   |  |  |
| Centre for Women Cooperative Development                        | 296,518,742   | 258,284,020   |  |  |
| Rural Community Development Society                             | 191,700,927   | 181,802,469   |  |  |
| Young Pioneers Society  | 10,550,000    | 10,250,000    |  |  |
| Women Social Organisation                                       | 5,933,000     | 4,520,000     |  |  |
| Anjuman-e- Falah-o-Behbood                                      | -             | 352,500       |  |  |
| Community Support Concern                                       | 259,847,223   | 284,152,581   |  |  |
| Poverty Eradication Network                                     | 2,810,000     | 2,800,000     |  |  |
| Baanhn Beli   | -             | 1,200,000     |  |  |
| Bunyad Literacy Community Council                               | 8,020,000     | 3,590,000     |  |  |
| Indus Resource Centre   | 11,418,431    | 12,885,697    |  |  |
| Network Leasing Corporation Limited                             | 73,125,000    | 85,625,000    |  |  |
| Organization for Participatory Development                      | 57,375,000    | 74,512,500    |  |  |
| Swabi Women Welfare Society                                     | 9,249,998     | 11,749,998    |  |  |
| Orangi Charitable Trust   | 217,697,917   | 180,575,000   |  |  |
| Community Development Concern                                   | -             | 245,000       |  |  |
| Karwan Community Development Organization                       | 4,770,000     | 4,510,000     |  |  |
| Balances continued - carried forward                            | 8,817,207,534 | 8,832,813,272 |  |  |

|  |      | Un-audited      | Audited         |
|--|------|-----------------|-----------------|
|  |      | September 30,   | June 30,        |
|  | Note | 2009            | 2009            |
|  |      | (Rup            | ees)            |
| Balances continued - brought forward                 |      | 8,817,207,534   | 8,832,813,272   |
| Kiran Welfare Organization                           |      | 6,350,001       | 6,025,001       |
| Narowal Rural Development Programme                  |      | 21,147,500      | 18,833,333      |
| Soon Valley Development Programme                    |      | 7,120,000       | 6,110,000       |
| Asasah   |      | 187,939,363     | 258,784,818     |
| Baidarie   |      | 1,410,000       | 2,206,045       |
| Orix Leasing Pakistan Limited                        |      | 191,653,256     | 181,883,631     |
| Save The Poor  |      | 5,748,533       | 9,747,466       |
| Marvi Rural Development Organization                 |      | 11,513,460      | 10,521,153      |
| Sindh Rural Support Organization                     |      | 124,256,499     | 85,617,225      |
| BRAC Pakistan  |      | 420,575,400     | 259,863,000     |
| Khajji Cooperative Society                           |      | 4,286,000       | 1,576,168       |
| AL Mehran Rural Develpoment and Welfare Organization |      | 8,000,000       | -               |
| Farmers Friend Organization                          |      | 8,714,757       | 9,862,847       |
| Mojaz Foundation                                     |      | 4,480,000       | 3,980,000       |
| Balochistan Rural Development & Research Society     |      | 927,500         | 427,500         |
| Badbaan Enterprise Development Forum                 |      | 1,050,000       | 500,000         |
| Buksh Foundation                                     |      | 7,000,000       | 7,000,000       |
|  | 5.1  | 9,829,379,803   | 9,695,751,459   |
| Less: Loan loss provision                            |      | (561,468,990)   | (554,787,573)   |
|  |      | 9,267,910,813   | 9,140,963,886   |
| Less: Current maturity                               |      | (6,321,834,808) | (7,419,925,938) |
|  |      | 2,946,076,005   | 1,721,037,948   |

5.1 The Company disbursed Micro-credit loans and Enterprise Development Facility (EDF) to POs under respective Financing Agreements at a service charge of six percent per annum (6% p.a.) and eight percent per annum (8% p.a.). The later rate is effective on all the financing agreements executed after March 31, 2006. These loans are secured through letter of hypothecation on receivables of POs created out of financing obtained from the Company. Further, the Company maintains a first charge on all assets / capital items created out of financing provided for capacity building and under the exclusive lien of the Company until full repayment of the principal, service charges and other outstanding amounts payable to the Company. These loans are repayable on half yearly basis within two years under the respective financing agreements signed between the Company and the POs.

With effect from January 01, 2008, the Partner Organisations, in respect of all lending facilities (credit), defined as large ( POs which are approved annual credit disbursements by PPAF of Rs. 500 million and above or POs having PPAF credit outstanding of Rs. 500 million and above, at any given point in time) will be charged annual markup rate (service charge) equal to 10% or KIBOR (Karachi Interbank Offered Rate) prevailing on first working day of January (applicable on Financing Agreements executed between January 01, to June 30) and first working day of July (applicable on Financing Agreements executed between July 01 to December 31) each year, the KIBOR of one year will be applicable. The proposed markup rate (service charge) will be applicable to all lending facilities contracted on or after January 01, 2008. However, after May 06, 2009 all lending facilities (credit) will be charged annual markup rate (service charge) upto 2% below the relevant KIBOR prevailing on last working day prior to the date of execution of Financing Agreements. The KIBOR will correspond with agreement period i.e. for one year Financing Agreement, KIBOR of one year will be applicable. Repayment of principal amount will commence after the grace period of 12 months and shall continue over a period not exceeding 15 months. Payment of mark up (service charges) will be on quartely basis.

|     |   |      | Un-audited<br>September 30, | Audited<br>June 30, |
|-----|---|------|-----------------------------|---------------------|
|     |   | Note | 2009                        | 2009                |
|     |   |      | (Rup                        | ees)                |
| 5.2 | Loan loss provision                         |      |                             |                     |
|     | Opening balance                             |      | 554,787,573                 | 319,055,689         |
|     | Provision during the period                 |      | 6,681,417                   | 235,731,884         |
|     |   |      | 561,468,990                 | 554,787,573         |
|     |   |      |                             |                     |
| 6.  | SHORT TERM INVESTMENTS-SPECIFIC TO PROJECTS |      |                             |                     |
|     |   |      |                             |                     |
|     | Term deposit receipts - USDA                | 6.1  | 423,000,000                 | 530,000,000         |
|     | Term deposit receipts - PRISM               | 6.2  | 250,000,000                 |                     |
|     |   |      | 673,000,000                 | 530,000,000         |

- 6.1 Represents investments in respect of United States Department of Agriculture (USDA) project activities, maturing within one year from the date of investment at annual markup rates ranging ranging from 10.00% p.a. to 11.00% p.a. (June 2009: 10.00% p.a. to 11.00% p.a.)
- 6.2 Represents investments in respect of Programme For Increasing Sustainable Microfinance (PRISM) activities, maturing within one year from the date of investment at annual markup rate of 11.50% p.a. (June 2009: Nil)

### 7. SHORT TERM INVESTMENTS-SPECIFIC TO ACTIVITIES

In order to safeguard against major default and provide sufficient capital adequacy, the Board of Directors had approved that, with effect from July 01, 2009, an amount of 20% of total loan receivable from partner organizations should be held in investments reserve. The surplus funds of the Company, in excess of above investment reserve, would be employed for lending activities (micro credit and enterprise development facility) to the extent of 35% and the balance 65% to be held in investments, the income of which would be used for grant based health, education, infrastructure, emergency and any other activity that falls within the overall framework of PPAF objectives.

These investments include term deposit receipts of various commercial banks and investment banks respectively, maturing within one year from the date of investment at annual markup rates ranging from 11% p.a. to 15.20% p.a.

### 8. SHORT TERM INVESTMENTS

Represents 20% of the total amount receivable from partner organizations. Current investments include term deposit receipts of various commercial banks and investment banks respectively, maturing within one year from the date of investment at annual markup rates ranging from 11% p.a. to 15.40% p.a. (June 2009: 11.00% p.a. to 15.40% p.a.)

### 9. CASH AND BANK BALANCES-SPECIFIC TO PROJECTS

| Cash at banks - current accounts |               |               |
|----------------------------------|---------------|---------------|
| specific to Kfw                  | -             | 3,508,935     |
| specific to IDA                  | 1,059,997,980 | 1,400,003,901 |
| specific to IFAD-MIOP            | 92,654,932    | 2,577,628     |
| specific to IFAD-REACH           | 32,170,804    | 99,540,804    |
| specific to IFAD-PRISM           | 21,493,609    | 133,561,734   |
| specific to Disability Project   | 204,854,181   | 212,312,453   |
| specific to CECP grant           | 96,512,617    | 105,379,479   |
|                                  | 1,507,684,124 | 1,956,884,934 |
| Cash at banks - deposit accounts |               |               |
| specific to USDA grant           | 12,134,101    | 2,580,373     |
| specific to CECP                 | 20,611        | 20,611        |
|                                  | 12,154,712    | 2,600,984     |
|                                  | 1,519,838,836 | 1,959,485,918 |

The balances in deposit account carry average markup of 5% p.a. (June 2009: 5% p.a.).

|     |  |      | Un-audited<br>September 30,                             | Audited<br>June 30,                                  |
|-----|--|------|---|--|
|     |  | Note | 2009  | 2009   |
| 10. | CASH AND BANK BALANCES   |      | (Rup  | ees)   |
|     | Cash in hand in head office in centers in field coordination offices |      | 50,494<br>53,344<br>103,324<br>207,162                  | 40,237<br>100,000<br>113,110<br>253,347              |
|     | Cash at banks - current accounts Cash at banks - deposit accounts    |      | 13,747,928<br>178,462,315<br>192,210,243<br>192,417,405 | 14,947,783<br>31,123,617<br>46,071,400<br>46,324,747 |

The balances in deposit account carry average markup of 9% p.a. (June 2009: 5% p.a.).

|     |                | Note | Un-audited<br>September 30,<br>2009 | Audited<br>June 30,<br>2009 |
|-----|----------------|------|-------------------------------------|-----------------------------|
| 11. | ENDOWMENT FUND |      | (Rup                                | pees)                       |
|     | PPAF - I       |      | 500,000,000                         | 500,000,000                 |
|     | PPAF - II      |      | 500,000,000                         | 500,000,000                 |
|     |                | 11.1 | 1,000,000,000                       | 1,000,000,000               |

11.1 This represent the amounts paid by GOP for endowment fund under the Subsidiary Financing Agreements (SFAs) as detailed in note 17.1 and 17.2. Under the SFA, the fund is to be invested in the government schemes / bonds and income generated therefrom shall be utilized for revenue and capital expenditure of the company.

|      |   | Note | Un-audited<br>September 30,<br>2009 | Audited<br>June 30,<br>2009 |
|------|---|------|-------------------------------------|-----------------------------|
|      |   |      | (Rup                                | ees)                        |
| 12.  | LONG TERM LOANS - Unsecured                       |      |                                     |                             |
|      | Government of Pakistan - PPAF - I (IDA financing) | 12.1 | 2,343,783,966                       | 2,343,783,966               |
|      | Government of Pakistan- PPAF - II (IDA financing) | 12.2 | 8,321,429,227                       | 8,321,429,227               |
|      | Government of Pakistan - (IFAD financing-MIOP)    | 12.3 | 480,965,455                         | 281,910,990                 |
|      | Government of Pakistan - (IFAD financing-PRISM)   | 12.4 | 169,259,486                         | 83,741,724                  |
|      |   |      | 11,315,438,134                      | 11,030,865,907              |
| 12.1 | Government of Pakistan - PPAF - I (IDA financing) |      |                                     |                             |
|      | Opening balance                                   |      | 2,453,401,344                       | 2,563,018,722               |
|      | Amount paid                                       |      | -                                   | (109,617,378)               |
|      |   |      | 2,453,401,344                       | 2,453,401,344               |
|      | Current portion of long term loan                 |      | (109,617,378)                       | (109,617,378)               |
|      |   |      | 2,343,783,966                       | 2,343,783,966               |

A Development Credit Agreement (DCA) was signed between International Development Association (IDA) and the Government of Pakistan (GOP) on July 7, 1999. IDA made available to GOP a sum of Special Drawing Rights (SDR) of 66.5 million over a period of five years to be utilized by GOP through the Company.

Under Subsidiary Financing Agreement (SFA) dated August 18, 1999 executed between GOP and the Company, 50% of the amount was disbursed as loan to the Company and the balance as grant on non reimbursable basis. The principal loan amount of the project is repayable in Pak Rupees over a period of twenty three years, including a grace period of eight years, in thirty semi-annual installments payable on each May 15, and November 15 commencing from November 15, 2007 and ending on May 15, 2022. Each installment upto and including the installment payable on May 15, 2013 shall be equal to two point zero eight three percent (2.083%) of such principal amounts and each installment thereafter shall be equal to four point one six seven percent (4.167%) of such principal amount.

Under the SFA the company has committed to pay a service charge of 0.75 % per annum on the principal amount of loan withdrawn and outstanding from time to time and the commitment charge at the rate set by the IDA on the principal amount of the loan not withdrawn from time to time. The service and commitment charges are payable on May 15 and November 15 each year.

|  | Note | Un-audited<br>September 30,<br>2009 | Audited<br>June 30,<br>2009  |
|--|------|-------------------------------------|------------------------------|
| 12.2 Government of Pakistan- PPAF - II (IDA financing) |      | (Rupe                               | ees)                         |
| Opening balance<br>Amount received                     |      | 8,321,429,227                       | 8,197,837,189<br>123,592,038 |
| Foreign exchange translation differences - Net         |      | -<br>8,321,429,227                  | -<br>8,321,429,227           |

Second DCA was signed between IDA and the GOP on January 20, 2004, in respect of PPAF II. As per agreement IDA shall make available to GOP a sum of Special Drawing Rights (SDR) of 168.1 million over a period of four years to be utilized by GOP through the Company.

Under SFA dated March 24, 2004 executed between GOP and the Company, the GOP agreed to provide 56% of the amount as loan to the Company and the balance as grant on non reimbursable basis. The principal loan amount of the project is repayable in Pak Rupees over a period of twenty three years, including a grace period of eight years, in thirty semi-annual installments, payable on each Feb 01, and August 01 commencing from February 01, 2012 and ending on August 01, 2026. Each installment upto and including the installment payable on August 01, 2017 shall be equal to two point zero eight three percent (2.083%) of such principal amounts and each installment thereafter shall be equal to four point one six seven percent (4.167%) of such principal amount.

Under the SFA the company has committed to pay a service charge of 0.75 % per annum on the principal amount of loan withdrawn and outstanding from time to time and the commitment charge at the rate set by the IDA on the principal amount of the loan not withdrawn from time to time. The service and commitment charges are payable on February 01 and August 01 each year.

|   | Note | Un-audited<br>September 30,<br>2009       | Audited<br>June 30,<br>2009               |
|---|------|---|---|
| 12.3 Government of Pakistan - (IFAD financing-MIOP) |      | (Rupe                                     | ees)                                      |
| Opening balance<br>Amount received                  |      | 281,910,990<br>199,054,465<br>480,965,455 | 118,656,330<br>163,254,660<br>281,910,990 |

Programme Loan Agreement was signed between International Fund for Agricultural Development (IFAD) and GOP on January 18, 2006, in respect of Microfinance Innovation and Outreach Programme (MIOP). As per agreement IFAD shall make available to GOP a sum of SDR of 18.30 million over a period of five years to be utilized by GOP through the Company.

Under Subsidiary Loan and Grant Agreement (SLGA) dated April 18, 2006 executed between GOP and the Company, the GOP agreed to provide 50% of the amount as loan to the Company and the balance as grant on non reimbursable basis on account of capacity building. The principal loan amount of the project is repayable in Pak Rupees over a period of twenty three years, including a grace period of eight years, in thirty equal semi-annual installments commencing from June 01, 2014 and ending on December 01, 2028.

Under the SLGA, the Company has committed to pay a service charge of 0.75 % per annum on the principal amount of loan withdrawn and outstanding from time to time. The service charge is payable on June 01 and December 01 each year.

|  | Un-audited<br>September 30, | Audited<br>June 30, |
|--|-----------------------------|---------------------|
| _ No   | ote 2009                    | 2009                |
| 12.4 Government of Pakistan - (IFAD financing-PRISM) | (Rup                        | pees)               |
| Opening balance                                      | 83,741,724                  | -                   |
| Amount received                                      | 85,517,762                  | 83,741,724          |
|  | 169,259,486                 | 83,741,724          |

Programme Loan Agreement was signed between International Fund for Agricultural Development (IFAD) and GOP on November 22, 2007, in respect of Programme for Increasing Sustainable Microfinance (PRISM). As per agreement IFAD shall make available to GOP a sum of SDR of 22.85 million over a period of five years to be utilized by GOP through the Company.

Under Subsidiary Loan and Grant Agreement (SLGA) dated January 12, 2008 executed between GOP and the Company, the GOP agreed to provide 65% of the amount as loan to the Company and the balance as grant on non reimbursable basis on account of capacity building. The principal loan amount of the project is repayable in Pak Rupees over a period of twenty three years, including a grace period of eight years, in thirty equal semi-annual installments commencing from December 01, 2015 and ending on June 01, 2030.

Under the SLGA, the Company has committed to pay a service charge of 0.75 % per annum on the principal amount of loan withdrawn and outstanding from time to time. The service charge is payable on June 01 and December 01 each year.

|     |  | Note | 2009          | 2009          |
|-----|--|------|---------------|---------------|
|     |  |      | (Rupees)      |               |
| 13. | DEFERRED LIABILITIES - GRANT FUND                |      |               |               |
|     | Government of Pakistan - IDA                     | 13.1 | 1,245,152,715 | 1,539,410,346 |
|     | US Agency for International Development/Pakistan | 13.2 | 115,984,115   | 115,984,115   |
|     | Government of Pakistan - USDA                    | 13.3 | 462,597,423   | 552,702,419   |
|     | Government of Pakistan - KfW                     | 13.4 | -             | 3,508,935     |
|     | Government of Pakistan - IFAD (MIOP)             | 13.5 | 39,911,710    | (14,986,003)  |
|     | Government of Pakistan - IFAD (REACH)            | 13.6 | 32,170,804    | 99,540,804    |
|     | Government of Pakistan - IFAD (PRISM)            | 13.7 | 92,340,917    | 45,444,080    |
|     | Committee Encouraging Corporate Philanthropy     | 13.8 | 100,750,590   | 109,617,452   |
|     |  |      | 2,088,908,274 | 2,451,222,148 |

**Un-audited** 

September 30,

**Audited** 

June 30,

Deferred liabilities grant fund represents amounts (receivable from donors)/payable to POs on non-reimbursable basis under respective financing agreements.

|        |  |        | Un-audited<br>September 30, | Audited<br>June 30, |
|--------|--|--------|-----------------------------|---------------------|
|        |  | Note   | 2009                        | 2009                |
|        |  |        | (Rupe                       | ees)                |
| 13.1   | Grants from Government of Pakistan - IDA |        |                             |                     |
|        | Community physical infrastructure        | 13.1.1 | 185,594,889                 | 238,987,442         |
|        | Social sector development                | 13.1.2 | (5,315,704)                 | 12,781,616          |
|        | Capacity building - POs                  | 13.1.3 | 198,609,889                 | 340,038,783         |
|        | Emergency relief                         | 13.1.4 | 3,386,315                   | 3,386,315           |
|        | Rehabilitation & Reconstruction          | 13.1.5 | (299,884,674)               | (299,884,674)       |
|        | Grants for Social Mobilization           | 13.1.6 | 962,488,119                 | 1,032,124,235       |
|        | Grants for Disability Project            | 13.1.7 | 200,273,881                 | 211,976,629         |
|        |  |        | 1,245,152,715               | 1,539,410,346       |
|        |  |        |                             |                     |
| 13.1.1 |  |        |                             |                     |
|        | Opening balance                          |        | 238,987,442                 | (181,749,155)       |
|        | Amount received                          |        | -                           | 790,757,491         |
|        |  |        | 238,987,442                 | 609,008,336         |
|        | Less: Disbursements                      |        | 53,392,553                  | 370,020,894         |
|        |  |        | 185,594,889                 | 238,987,442         |
| 13.1.2 | Social sector development                |        |                             |                     |
|        | Opening balance                          |        | 12,781,616                  | (49,840,581)        |
|        | Amount received                          |        | -                           | 135,505,936         |
|        |  |        | 12,781,616                  | 85,665,355          |
|        | Less: Disbursements                      |        | 18,097,320                  | 72,883,739          |
|        |  |        | (5,315,704)                 | 12,781,616          |
|        |  |        |                             |                     |
| 13.1.3 |  |        |                             |                     |
|        | Opening balance                          |        | 340,038,783                 | (221,898,926)       |
|        | Amount received                          |        | -                           | 881,918,696         |
|        | Lagar Dishura amanta                     |        | 340,038,783                 | 660,019,770         |
|        | Less: Disbursements                      |        | 141,428,894                 | 319,980,987         |
|        |  |        | 198,609,889                 | 340,038,783         |

| September 30, June 3  | 0,     |
|---|--------|
|   |        |
| Note 2009 2009  |        |
| 13.1.4 Emergency relief (Rupees)  |        |
| Opening balance 3,386,315 (1,88   | 8,594) |
| Amount received - 39,58   | 4,909  |
| 3,386,315 37,69   | 6,315  |
|   | 0,000  |
| 3,386,315 3,38  | 6,315  |
| 13.1.5 Rehabilitation & Reconstruction  |        |
| Housing reconstruction and community buildings 13.1.5.1 (948,795,913) (967,06 | 6,358) |
| Revitalization of affected communities / rehabilitation of                    | ,      |
| CPI schemes 13.1.5.2 648,911,239 667,18                                       | 1,684  |
| (299,884,674) (299,88   | 4,674) |
| 13.1.5.1 Housing reconstruction and community buildings                       |        |
| Opening balance (967,066,358) 1,644,62  | 8 596  |
|   | 4,431) |
| (967,066,358) 1,560,37  |        |
| Less: Disbursements (18,270,445) 2,527,44                                     | 0,523  |
| (948,795,913) (967,06   | 6,358) |
| 13.1.5.2 Revitalization of communities / rehabilitation of CPI schemes        |        |
| Opening balance 667,181,684 4,47  | 8,024  |
| Amount received - 880,99  | 3,009  |
| 667,181,684 885,47  | 1,033  |
| Less: Disbursements   |        |
| revitalization of affected communities 18,270,445 159,06                      | 6,335  |
| rehabilitation of CPI schemes - 59,22   | 3,014  |
| 18,270,445 218,28   |        |
| 648,911,239 667,18  | 1,684  |

13.1.5.3 Agreements amending the DCA was signed between IDA and GOP on December 06, 2005, in respect of Grants for Emergency Relief and Rehabilitation & Reconstruction. As per the agreement, IDA agreed to reallocate a sum of SDR 3.53 million for activities responding to the Emergency by the earthquake as disclosed in note 10.1.4 to these financial statements, and to make available to GOP an additional sum of SDR of 68.90 million under Phase II to GOP.

Second agreements amending the DCA was signed between IDA and GOP on May 02, 2007, in respect of Grants for Rehabilitation & Reconstruction. As per agreement IDA agreed to make available to GOP an additional sum of SDR of 91.80 million under Phase II to GOP.

The GOP will utilize these amounts through the Company to support the relief, reconstruction and rehabilitation of communities affected by the earthquake which occured on October 8, 2005.

Under agreements amending the SFAs dated May 03, 2006 and June 22, 2007 executed between GOP and the Company, the GOP agreed to provide SDR 68.90 million and SDR 91.80 million respectively to the Company as grants on non reimbursable basis.

|          |                               |          | Un-audited<br>September 30, | Audited<br>June 30, |
|----------|-------------------------------|----------|-----------------------------|---------------------|
|          |                               | Note     | 2009                        | 2009                |
| 13.1.6   | Grant for Social Mobilization |          | (Rup                        | pees)               |
|          | Opening balance               |          | 1,032,124,235               | 958,260,000         |
|          | Amount received               |          | -                           | 785,776,100         |
|          |                               |          | 1,032,124,235               | 1,744,036,100       |
|          | Less: Disbursements           | 13.1.6.1 | 69,636,116                  | 711,911,865         |
|          |                               |          | 962,488,119                 | 1,032,124,235       |
| 13.1.6.1 | Disbursements by components   |          |                             |                     |
|          | Trainings                     |          | 19,567,308                  | 99,668,337          |
|          | Capital costs                 |          | 16,419,437                  | 236,207,700         |
|          | Operating costs               |          | 33,649,371                  | 376,035,828         |
|          |                               |          | 69,636,116                  | 711,911,865         |

13.1.6.2 On December 07, 2007 GOP signed a financing agreement with International Development Association - IDA (the Association) under which the association agreed to extend an amount equivalent to Forty Nine Million Special Drawing Rights ( Equivalent US Dollars: 75 million ) as additional financing for the second poverty alleviation fund project to support participatory development through social mobilization.

The project Includes mobilization of about one million rural poor house holds into more than fifty thousand multi functional and sustainable community organizations in rural areas of poorest districts in Pakistan, mobilization of existing community organizations to form federations at Union council level and to form local support organizations and provision of training to approximatly two hundred and fifty thousand people on management of community organizations and federations to achieve long term sustainability.

On January 04, 2008 GOP signed subsidiary financing agreement with PPAF under which GOP agreed to extend an amount equivalent to Forty Nine Million Specail Drawing Rights (Equivalent US Dollars: 75 million) to PPAF as grant on non reimburseable basis.

|        |                                     |        | Un-audited<br>September 30, | Audited<br>June 30, |
|--------|-------------------------------------|--------|-----------------------------|---------------------|
|        |                                     | Note   | 2009                        | 2009                |
| 13.1.7 | Grant for Disability Project        |        | (Rup                        | pees)               |
|        | Opening balance                     |        | 211,976,629                 | -                   |
|        | Amount received                     |        | -                           | 303,110,148         |
|        |                                     |        | 211,976,629                 | 303,110,148         |
|        | Less: Disbursements                 |        | 11,702,748                  | 91,133,519          |
|        |                                     |        | 200,273,881                 | 211,976,629         |
| 40.0   |                                     |        |                             |                     |
| 13.2   | Grants from USAID/Pakistan          |        |                             |                     |
|        | Capacity building - POs             | 13.2.1 | -                           | -                   |
|        | Enterprise development loans        | 13.2.2 | 115,984,115                 | 115,984,115         |
|        |                                     |        | 115,984,115                 | 115,984,115         |
| 13.2.1 | Capacity building - POs             |        |                             |                     |
|        | Opening balance                     |        | -                           | (1,479,621)         |
|        | Amount received                     |        | -                           | 1,479,621           |
|        |                                     |        | -                           | -                   |
| 13.2.2 | <b>Enterprise Development Ioans</b> |        |                             |                     |
|        | Opening balance                     |        | 115,984,115                 | 127,585,729         |
|        | Amount received/(transferred)       |        | -                           | (11,656,477)        |
|        |                                     |        | 115,984,115                 | 115,929,252         |
|        | Service charges earned              |        | -                           | 54,863              |
|        |                                     |        | 115,984,115                 | 115,984,115         |
|        |                                     |        |                             |                     |

- 13.2.2.1 The closing balance of the USAID grant represents amounts for disbursement to POs for EDF and service charges earned on outstanding loan. These funds cannot be used by PPAF for its operational and capital expenses till the expiry of the term of the agreement. During the nine months, Rs. 5.70 million have been disbursed to POs. Total disbursements for EDF under USAID aggregates to Rs. 346.216 million.
- 13.2.2.2 PPAF signed a cooperative agreement with the U.S. Agency for International Development Mission to Pakistan (USAID/Pakistan). The period of this agreement was of four years, starting from the date of award i.e. September 30, 2003 through September 30, 2007. The total programme size is US\$ 7,098,621 of which USAID/Pakistan will contribute US\$ 6,320,000 and PPAF share will be US\$ 778,621. The funds committed under this agreement will be disbursed as loans to POs under EDF and as capacity building grant for PPAF and for POs. EDF will be given to the POs in order to enable them to give loans of larger amounts (from Rs. 30,000 to Rs. 100,000) to their borrowers who have successfully completed two loan cycles. According to the agreement, PPAF will create a revolving fund from the repayments and service charges earned on EDF loans and bank account.

|      |   |      | <b>Un-audited</b> | Audited       |
|------|---|------|-------------------|---------------|
|      |   |      | September 30,     | June 30,      |
|      |   | Note | 2009              | 2009          |
| 13.3 | Grants from Government of Pakistan - USDA |      | (Rupe             | ees)          |
|      | Opening balance                           |      | 552,702,419       | 1,117,938,769 |
|      | Amount received/(transferred)             |      | -                 | (19,145,427)  |
|      | Profit on project bank account            |      | 36,108,349        | 63,382,172    |
|      |   |      | 588,810,768       | 1,162,175,514 |
|      | Less: Disbursements                       |      | 126,213,345       | 609,473,095   |
|      |   |      | 462,597,423       | 552,702,419   |

13.3.1 On August 30, 2002, the Government of United States of America and GOP signed an agreement under which U.S. Department of Agriculture (USDA) through its Commodity Credit Corporation has agreed to provide 37,800 metric tons of soybean oil to GOP. The GOP has authorized Trading Corporation of Pakistan to receive and monetize the commodity. The plan of operation of this Agreement is to use the sale proceeds to finance PPAF on non reimbursable basis. The total programme size is Rs.1,518 million, out of which Rs 400 million have been received during the year 2004-05, Rs 240 million during the year 2005-06 and Rs 878 million during 2006-07. PPAF will use these funds to implement long-term poverty reduction programmes, including: small-scale infrastructure programmes; sustainable agriculture development programmes; and establishment of a National Drought Mitigation Center (NDMC) in cooperation with the NDMC at Nebraska USA, as part of the long-term plan to mitigate the drought. Funding in respect of NDMC is recognised as deferred income.

|        |  | Note   | Un-audited<br>September 30,<br>2009 | Audited<br>June 30,<br>2009                             |
|--------|--|--------|-------------------------------------|---|
| 13.4   | Grants from Government of Pakistan - KfW   |        | (Rupe                               | es)   |
|        | Housing reconstruction and community buildings Revitalization of affected communities / rehabilitation | 13.4.1 | (39,933,690)                        | (39,933,690)  |
|        | of CPI schemes   | 13.4.2 | 39,933,690                          | 43,442,625  |
|        |  |        | -                                   | 3,508,935   |
| 13.4.1 | Housing reconstruction and community buildings Opening balance Amount received Less: Disbursements:    |        | (39,933,690) - (39,933,690) -       | 58,918,857<br>190,172,453<br>249,091,310<br>289,025,000 |
|        |  |        | (39,933,690)                        | (39,933,690)  |
| 13.4.2 | Revitalization of affected communities / rehabilitation  |        |                                     |   |
|        | Opening balance  |        | 43,442,625                          | 48,274,043  |
|        | Amount received  |        | -                                   | 82,446,756  |
|        |  |        | 43,442,625                          | 130,720,799   |
|        | Less: Disbursements:   |        | 3,508,935                           | 87,278,174  |
|        |  |        | 39,933,690                          | 43,442,625  |

13.4.3 On June 09, 2006 the Government of Pakistan and KfW Development Bank (KfW) signed a programme agreement under which KfW has extended a financial contribution of EURO 14 million as non reimbursable grant for reconstruction of rural housing and related infrastructure of communities in union councils Jabori and Sachan Kalan of North West Frontier Province (NWFP) affected by the earthquake occurred on October 08, 2005. The allocated amount will cover the grants to affected communities for (a) reconstruction of housing (b) rehabilitation of community infrastructure (c) costs of trainings for the affected communities and staff of the POs (d) operating costs and cost of equipments to POs engaged in these activities. The period of this agreement is of two years, starting from the date of signing i.e. June 09, 2006 through June 08, 2008. Under SFA dated September 25, 2006 executed between GoP and PPAF, GOP agreed to provide EURO 14 million to the company as grant on non reimbursable basis.

|        | •   | Note  | Un-audited<br>September 30,<br>2009 | Audited<br>June 30,<br>2009 |
|--------|---|-------|-------------------------------------|-----------------------------|
| 13.5   | Grants from Government of Pakistan - IFAD (MIOP)      |       | (Rup                                | ees)                        |
|        | Opening balance                                       |       | (14,986,003)                        | 8,863,170                   |
|        | Amount received                                       |       | 103,249,595                         | 25,871,697                  |
|        | 7 Miloutit 10001704                                   |       | 88,263,592                          | 34,734,867                  |
|        | Less: Disbursements:                                  |       | 48,351,882                          | 49,720,870                  |
|        |   |       | 39,911,710                          | (14,986,003)                |
| 13.6   | Grants from Government of Pakistan - IFAD (REACH)     |       |                                     |                             |
|        | Housing reconstruction and community buildings 1      | 3.6.1 | 108,438,552                         | 108,438,552                 |
|        | Revitalization of affected communities / livestocks 1 | 3.6.2 | (76,267,748)                        | (8,897,748)                 |
|        |   |       | 32,170,804                          | 99,540,804                  |
| 13.6.1 | Housing reconstruction and community buildings        |       |                                     |                             |
|        | Opening balance<br>Amount received                    |       | 108,438,552<br>-                    | 456,088,552<br>-            |
|        |   |       | 108,438,552                         | 456,088,552                 |
|        | Less: Disbursements:                                  |       | -                                   | 347,650,000                 |
|        |   |       | 108,438,552                         | 108,438,552                 |
| 13.6.2 | Revitalization of affected communities / livestocks   |       |                                     |                             |
|        | Opening balance                                       |       | (8,897,748)                         | 489,574                     |
|        | Amount received                                       |       | - (2.222-12)                        |                             |
|        | Less: Disbursements:                                  |       | (8,897,748)                         | 489,574                     |
|        | Less. Dispuisements:                                  |       | 67,370,000<br>(76,267,748)          | 9,387,322 (8,897,748)       |
|        |   |       | (10,201,140)                        | (0,091,140)                 |

13.6.3 On June 14, 2006 the Government of Pakistan and International Fund for Agricultural Development (IFAD) signed a Project Loan Agreement under which IFAD has extended a financial contribution of Special Drawing Rights (SDRs) 18.350 million (equivalent to US\$ 27 million) under the project "Restoration of Earthquake Affected Communities and Households". The allocated amount will cover the grants to affected communities for (a) reconstruction of housing (b) rehabilitation of community infrastructure (c) grants for livestocks (d) costs of trainings for the affected communities and staff of the POs (e) operating costs and cost of equipments to POs engaged in these activities. The period of this agreement is of three years from the effective date i.e. August 01, 2006.

Under SFA dated September 19, 2006 executed between GoP and PPAF, GOP agreed to provide SDR 18.35 million to the company as grant on non reimbursable basis.

|      |   |   | <b>Un-audited</b> | Audited     |
|------|---|---|-------------------|-------------|
|      |   |   | September 30,     | June 30,    |
|      | Not   | e | 2009              | 2009        |
|      |   |   | (Rupees)          |             |
| 13.7 | Grants from Government of Pakistan - IFAD (PRISM) |   |                   |             |
|      | Opening balance                                   |   | 45,444,080        |             |
|      |   |   |                   | -           |
|      | Amount received                                   |   | 46,896,837        | 45,444,080  |
|      |   |   | 92,340,917        | 45,444,080  |
| 13.8 | Grants from CECP                                  |   |                   |             |
|      | Opening balance                                   |   | 109,617,452       | 281,745,494 |
|      | Amount received                                   |   | -                 | 193,355,114 |
|      | Foreign exchange translation differences - Net    |   | -                 | 12,574,431  |
|      |   |   | 109,617,452       | 487,675,039 |
|      | Less: Disbursements:                              |   | 8,866,862         | 378,057,587 |
|      |   |   | 100,750,590       | 109,617,452 |

13.8.1 On August 15, 2006 the PPAF and Committee Encouraging Corporate Philanthropy (CECP) signed a programme agreement under which CECP has agreed to make available an amount of US Dollars 12 million over a period of three years comencing from October 1, 2006 to September 30, 2009 to the Company as grant on non reimbursable basis for design, reconstruction and refurbishment of regional health centers, clinics, primary schools and secondary schools affected by the earthquake.

# For the quarter ended

|     |   | September 30, | September 30,          |  |  |  |
|-----|---|---------------|------------------------|--|--|--|
|     | Note  | 2009          | 2008                   |  |  |  |
|     |   | (Rup          | pees)                  |  |  |  |
| 14. | INCOME ON INVESTMENTS AND SAVING ACCOUNTS       |               |                        |  |  |  |
|     | Profit on long term investments                 | 26,150,000    | 26,364,932             |  |  |  |
|     | Profit on term deposit receipts/saving accounts | 172,740,947   | 157,714,031            |  |  |  |
|     |   | 198,890,947   | 184,078,963            |  |  |  |
|     |   |               |                        |  |  |  |
| 15. | GENERAL AND ADMINISTRATIVE EXPENSES             |               |                        |  |  |  |
|     | Salaries, wages and other benefits              | 51,687,902    | 30,107,258             |  |  |  |
|     | Rent  | 7,005,878     | 4,749,254              |  |  |  |
|     | Repairs and maintenance                         | 2,103,408     | 1,465,195              |  |  |  |
|     | Traveling, lodging and conveyance               | 13,142,561    | 7,366,835              |  |  |  |
|     | Communication                                   | 899,148       | 632,438                |  |  |  |
|     | Printing and stationery                         | 1,644,384     | 1,331,145              |  |  |  |
|     | Insurance                                       | 2,872,746     | 1,824,214              |  |  |  |
|     | Vehicles running and maintenance                | 2,395,529     | 2,593,440              |  |  |  |
|     | Utilities                                       | 769,329       | 611,873                |  |  |  |
|     | Legal and professional charges                  | 536,500       | 784,500                |  |  |  |
|     | Advertisement                                   | 454,430       | 763,550                |  |  |  |
|     | Media projection                                | 37,650        | 126,356                |  |  |  |
|     | Newspapers, books and periodicals               | 98,824        | 69,929                 |  |  |  |
|     | Depreciation                                    | 7,427,783     | 6,127,820              |  |  |  |
|     | Amortization                                    | 1,199,384     | 933,523                |  |  |  |
|     | Security services                               | 463,458       | 577,300                |  |  |  |
|     | Others  | 723,304       | 457,850                |  |  |  |
|     |   | 93,462,218    | 60,522,480             |  |  |  |
|     |   |               |                        |  |  |  |
| 16. | SEMINARS, WORKSHOPS AND TRAININGS               | 4 0 47 705    |                        |  |  |  |
|     | Training  | 1,347,765     | 2,672,921              |  |  |  |
|     | Seminar and workshops                           | 2,859,084     | 316,106                |  |  |  |
|     | PPAF ten years events                           | 12,544,029    |                        |  |  |  |
|     |   | 16,750,878    | 2,989,027              |  |  |  |
| 17. | CONSULTANCY CHARGES                             |               |                        |  |  |  |
|     | Social Mobilization                             | 47,623,606    | _                      |  |  |  |
|     | Reconstruction & Rehabilitation                 | 1,520,637     | 1,601,357              |  |  |  |
|     | General   | 10,031,065    |                        |  |  |  |
|     | General   | 59,175,308    | 4,005,140<br>5,606,497 |  |  |  |
|     |   | 39,173,308    | 5,000,497              |  |  |  |
| 18. | FINANCIAL CHARGES                               |               |                        |  |  |  |
|     | On micro credit loans                           | 21,228,202    | 27,363,901             |  |  |  |
|     | Bank charges                                    | 180,285       | 140,244                |  |  |  |
|     | - J   | 21,408,487    | 27,504,145             |  |  |  |
|     |   | 21,100,107    | 21,001,140             |  |  |  |

# 19. COMPARATIVE FIGURES

Comparative figures have been rearranged and reclassified, wherever necessary, for better presentation.

**CHAIRMAN**